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Deborah Smith, Secretary

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Renee Kama
Justin Lam
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Kawai Miller
Hamid Pourjalali
Catherine Sato

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Chief Executive Officer

Kathleen Kravish, MT, MBA, CMPE
Chief Financial Officer

Christina Kealoha Lee, MD
Chief Medical Officer

Teresa Gonsalves, LSW, CHC
Chief Performance & Compliance Officer

MISSION STATEMENT

Waimanalo Health Center is committed to providing the highest level of primary and preventive health services, with special attention to the needs of Native Hawaiians and the medically underserved, and improving the health and wellness of individuals and their `ohana regardless of their ability to pay.

`ŌLELO NO`EAU

Ola i ka wai a ka`ōpua. There is life in the water from the clouds. Rain gives life.

2015 YEAR IN REVIEW

FEBRUARY 2015

Expanded hours in February 2015, allowing patients to see medical providers until 8pm on Mondays and Thursdays. The Dental Clinic stays open late on Thursdays until 7pm.

MARCH 2015

The health center partnered with Whole Foods Kailua in March 2015 for Community Support Day. Five percent of the day’s sales were donated to the health center’s Ola I Ka Wai Capital Campaign.

APRIL 2015

Unveiled building design of new building in April 2015. The design blends the past and present of Waimanalo. The facility will reflect the rural character of the area while presenting itself as a modern, professional healthcare center for the community.
HOSTED a ground blessing ceremony to mark the beginning of the Ola I Ka Wai Capital Campaign to raise funds for a new medical building. The ground blessing ceremony, held in June, also included a community health fair attended by patients, community members, and health center supporters.

Feedback from our annual patient survey showed overall satisfaction in health center programs and services. It is our pleasure to serve our patients, our `ohana every day.

Waimānalo Health Center was named the 2015 Psychologically Healthy Workplace, Non-Profit Winner by the Hawai`i Psychological Association in November 2015. The health center was also recognized as a finalist in Pacific Business News’ Best Places to Work 2015, and Healthiest Employers 2015 celebrations that took place earlier in the year.
## FINANCIAL OVERVIEW

<table>
<thead>
<tr>
<th>Revenue</th>
<th>2015</th>
<th>2014</th>
</tr>
</thead>
<tbody>
<tr>
<td>Total Revenue</td>
<td>$ 7,360,306</td>
<td>5,906,507</td>
</tr>
<tr>
<td>Patient Revenue</td>
<td>$ 3,775,575</td>
<td>2,698,048</td>
</tr>
<tr>
<td>State &amp; Other Grants</td>
<td>$ 1,629,309</td>
<td>1,679,475</td>
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<tr>
<td>Federal Grants</td>
<td>$ 1,553,770</td>
<td>1,203,457</td>
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<tr>
<td>Contributed Goods &amp; Services</td>
<td>$ 248,631</td>
<td>263,173</td>
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<tr>
<td>Interest &amp; Other Revenue</td>
<td>$ 87,954</td>
<td>31,691</td>
</tr>
<tr>
<td>Cash Donations</td>
<td>$ 65,067</td>
<td>30,123</td>
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<table>
<thead>
<tr>
<th>Expenses</th>
<th>2015</th>
<th>2014</th>
</tr>
</thead>
<tbody>
<tr>
<td>Total Expenses</td>
<td>$ 6,856,287</td>
<td>6,398,115</td>
</tr>
<tr>
<td>Medical Services</td>
<td>$ 3,991,050</td>
<td>3,631,001</td>
</tr>
<tr>
<td>Dental Services</td>
<td>$ 985,139</td>
<td>904,082</td>
</tr>
<tr>
<td>Administrative</td>
<td>$ 924,753</td>
<td>936,104</td>
</tr>
<tr>
<td>Community Services</td>
<td>$ 799,231</td>
<td>772,515</td>
</tr>
<tr>
<td>Fundraising</td>
<td>$ 156,114</td>
<td>154,413</td>
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</table>

Waimānalo Health Center offered lunchtime yoga sessions in 2015. Patients, community members and staff enjoyed participating in this free, weekly activity.
DEMOGRAPHICS OVERVIEW

<table>
<thead>
<tr>
<th>Number of Patients</th>
<th>2015</th>
<th>2014</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>4,734</td>
<td>4,511</td>
</tr>
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<table>
<thead>
<tr>
<th>Patient Gender</th>
<th>2015</th>
<th>2014</th>
</tr>
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<tbody>
<tr>
<td>Female</td>
<td>57%</td>
<td>57%</td>
</tr>
<tr>
<td>Male</td>
<td>43%</td>
<td>43%</td>
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</table>

<table>
<thead>
<tr>
<th>Patient Age</th>
<th>2015</th>
<th>2014</th>
</tr>
</thead>
<tbody>
<tr>
<td>1-17 years</td>
<td>28%</td>
<td>30%</td>
</tr>
<tr>
<td>18-34 years</td>
<td>27%</td>
<td>28%</td>
</tr>
<tr>
<td>35-64 years</td>
<td>37%</td>
<td>36%</td>
</tr>
<tr>
<td>65+ years</td>
<td>8%</td>
<td>6%</td>
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<table>
<thead>
<tr>
<th>Insurance</th>
<th>2015</th>
<th>2014</th>
</tr>
</thead>
<tbody>
<tr>
<td>Medicaid</td>
<td>61%</td>
<td>58%</td>
</tr>
<tr>
<td>Medicare</td>
<td>06%</td>
<td>06%</td>
</tr>
<tr>
<td>Private</td>
<td>18%</td>
<td>17%</td>
</tr>
<tr>
<td>Uninsured</td>
<td>14%</td>
<td>18%</td>
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<table>
<thead>
<tr>
<th>Race</th>
<th>2015</th>
<th>2014</th>
</tr>
</thead>
<tbody>
<tr>
<td>Native Hawaiian</td>
<td>52%</td>
<td>50%</td>
</tr>
<tr>
<td>Other Pacific Islander</td>
<td>9%</td>
<td>17%</td>
</tr>
<tr>
<td>Caucasian</td>
<td>18%</td>
<td>17%</td>
</tr>
<tr>
<td>Asian</td>
<td>14%</td>
<td>6%</td>
</tr>
<tr>
<td>Other</td>
<td>7%</td>
<td>10%</td>
</tr>
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<table>
<thead>
<tr>
<th>Location</th>
<th>2015</th>
<th>2014</th>
</tr>
</thead>
<tbody>
<tr>
<td>Waimānalo</td>
<td>53%</td>
<td>54%</td>
</tr>
<tr>
<td>Kailua</td>
<td>16%</td>
<td>15%</td>
</tr>
<tr>
<td>Kāne`ohe</td>
<td>13%</td>
<td>13%</td>
</tr>
<tr>
<td>Other</td>
<td>18%</td>
<td>18%</td>
</tr>
</tbody>
</table>

June 10, 2015 was declared “Waimānalo Health Center Ola I Ka Wai Day” by Governor David Ige and Lt. Governor Shan Tsutsui. The proclamation was presented to the health center in celebration of its ground blessing ceremony and launch of the Ola I Ka Wai Capital Campaign.

Waimānalo Health Center’s youth mentoring program, Kū I Ka Māna, hosts seasonal programs for keiki on break from Windward O’ahu schools. Kū I Ka Māna’s 2015 Summer Program students enjoyed a fun-filled weekend at Camp Mokulē`ia.

Congresswoman Tulsi Gabbard hosted a Healthcare Roundtable at the health center in August during Community Health Center Week. She met with CEO’s from health plans across Hawai`i.
KALEO KUPAHU’S STORY

“Show your `ohana how much you love them by learning to love yourself.”

How did you come to know Waimānalo Health Center?
I started coming to the health center back in the day, before it was called Waimānalo Health Center. Back when neighbors called it the Beehive. It was a gathering place for women, keiki and community in the 60s and 70s. My family came for regular checkups and stayed for the activities and fellowship.

How and why did you decide to get involved with programs offered at the health center?
I enjoy being an active community member. It keeps me healthy and happy. I was diagnosed with diabetes in 2010. I knew what I had to do to get better but knowing and doing are different things. It took me a while to start ‘doing’ but the health center was there for me when I was ready to get better and beat diabetes. I started attending classes to educate myself, and asked questions during appointments to better understand my body and my role in the healing process. My health care team - Dr. Christina Lee, the medical assistants in ‘Ulu Clinic, and the dietitians - worked with me to create a care plan that suited my lifestyle. I could work on things slowly and at my own pace. Knowing this gave me a positive outlook and gave me confidence to take charge of my life. Since then, my test results have been better than ever, and I’m learning how to lose weight and maintain healthy habits.

I now serve on an advisory committee at the health center where I use my experience as a long-time patient and community member to help plan for the future of care not only at the health center, but for Waimānalo and the entire windward coast.

Any words of advice for others working on their health?
My kids and mo`opuna tell me all the time, “Mom, if you love us, take care of yourself.” I love them. I love them so very much. I’m determined to show them how much I love them by working on myself and staying healthy and happy for as long as the good Lord allows. You can do it too - show your `ohana how much you love them by learning to love yourself. In this chapter of our lives - old age, retirement - we have the luxury of time to take care of ourselves. We don’t have to report to a job site anymore. Our job now is to report to ourselves and to remain in good health for as long as we can. Please get started today.
2015 DONORS

Waimānalo Health Center would like to express our deepest and most sincere gratitude to all of our donors. Your financial support allows us to continue working toward improved health and wellness for Waimānalo and the entire Koʻolaupoko district. Mahalo nui loa for your continued aloha.

Ola I Ka Wai
Capital Campaign Donors
New contributions received in 2015. Visit our website for a complete list of donors.

**Individuals & Families**
- **Laulima ($25,000 - $49,999)**
  - Stanley & Cynthia Kodama
- **Lōkahi ($10,000 - $24,999)**
  - Victor & Anita Lim
- **Maika’i ($5,000 - $9,999)**
  - Isaac & Heipua Kaʻōpua
- **Hoʻokipa ($0.01 - $499)**
  - Jill Oliveira Gray
  - Marilyn Leimomi Khan

**Organizations, Foundations, & Trusts**
- **Pono ($1,000,000 - $1,999,999)**
  - HRSA (U.S. Department of Health and Human Services Bureau of Primary Health Care Health Resources and Services Administration)
  - Waimānalo Health Center
- **Kuleana ($500,000 - $999,999)**
  - State of Hawaiʻi GIA (Grants in Aid)
- **Hō‘ihi ($100,000 - $499,999)**
  - Victoria S. and Bradley L. Geist Foundation
- **Ha’aḥa’a ($50,000 - $99,999)**
  - HMDSA Foundation
  - Bank of Hawai‘i Foundation
  - Samuel N. & Mary Castle Foundation
- **Laulima ($25,000 - $49,999)**
  - Island Insurance Foundation
  - City Mill Company, Ltd./ Chung Kun Ai Foundation
- **Lōkahi ($10,000 - $24,999)**
  - Central Pacific Bank Foundation
- **ʻOluʻolu ($1,000 - $4,999)**
  - Whole Foods Market Kailua
  - Aloha Foundation
  - John and Allison Lyles Fund of the Hawai‘i Community Foundation
  - Jhamandas Watumull Fund

Aloha United Way
Donors listed below contributed to the health center through Aloha United Way in 2015.
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- Anonymous
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Aloha United Way Donors

Annual Giving Donors

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- **Kupukupu ($100 - $499)**
  - John Keoni Aylett
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  - John McComas & Christine Kobayashi
  - Pamela Menter
  - Kawai Miller
  - Hamid Pourjalali
  - Stephen Shoultz
  - Deborah Smith
  - John Turner
  - James B. Wood

- **ʻAkulikuli ($1 - $99)**
  - Brenda Birdine
  - Kathy Conner
  - Kahikino Noa Dettweiler-Pavia
  - Andrew Jamila
  - Renee Kama
  - Maenani McAulton
  - Glenn Teraoka

**Organizations, Foundations, & Trusts**
- **Kokīʻo ($1,000 - $2,499)**
  - Cultural Surveys Hawai‘i, Inc.

- **Kupukupu ($100 - $499)**
  - Don Smith Fund